

Maxine Weber

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Objective: To obtain an internship with an international development agency focusing on rural development.

Summary of Qualifications

- Demonstrated skills and experience with fundraising for a non-profit international aid organization
- Strong interpersonal skills refined through years of experience interacting with the public; demonstrated ability to interact with people of diverse backgrounds
- Versatile and adaptable - proven through independent, international travel; bi-lingual speaker of English and Swahili
- Self-motivated and confident in making independent decisions

Education

Bachelor of Arts, Sociology

May 20XX

Emphasis: Community development movements and gender

The University of Kansas - Lawrence, KS

- **Major GPA:** 3.65
- **Related coursework:** Sociology of Immigration, Africa Today, Conflict Resolution, Sociology of the Economy, Sociology of Work, Global Social Change, Gender in the Global Context
- **Research Project:** Foundation of women's movements in developmental schemes in sub-Saharan East Africa

Experience

Foundation Intern

May 20XX- present

Oxfam America – Boston, MA

- Research and analyze corporate fundraising/cause marketing partnerships of OA's competition
- Identify companies that are investing in developing countries; map their investment strategy to their philanthropic strategy to determine if this is an effective approach.
- Built a simple model to assess the return on investment of cause marketing opportunities, including money raised, brand awareness, and the amount of time and energy that was invested.

Server

September 20xx- May 20xx

Alfredo's Italian Restaurant – Overland Park, KS

- Trained more than 10 new servers in a 2-year period.
- Received numerous salary increases based on merit.
- Established a strong customer base resulting in numerous table requests.

Retail Sales Associate/Customer Service Representative

June 20xx- August 20xx

Sweetwater Surf Shop - Sweetwater, CA

- Increased sales by listening to customer needs and recommending appropriate merchandise.

International Travel and Activities

- Independent travel throughout Kenya, Uganda, Tanzania, Singapore, Philippines, Thailand, Cambodia, Malaysia, and Australia
- KU Club Soccer and Indoor Soccer (20xx)
- Communities In Schools, Volunteer (20xx)
- Jayville United Way Board of Directors, Student Representative (20xx)